

Our Representation

Rowe Realty & Appraisal, Inc. exclusively represents sellers in real estate transactions. We do not represent buyers. Our responsibility is to protect the seller's interests while treating all prospective purchasers honestly, fairly, and in good faith, consistent with New York law.

What You Can Expect

- Government-issued photo identification may be requested to verify identity and help protect all parties from fraudulent transactions.
- You are not required to enter into a buyer representation agreement with our firm in order to view one of our listings or submit an offer because we do not represent buyers.
- Depending upon the property and the seller's instructions, proof of funds or a current mortgage pre-approval may be requested before a showing is scheduled or an offer is presented.
- Sellers may consider a purchaser's financial qualifications when evaluating offers. Any request for qualification information is made to assist the seller in making an informed decision.
- Our office follows the lawful instructions of the seller regarding showings, offer presentation, negotiations, and purchaser qualifications.
- Known material facts affecting the value or desirability of a property will be disclosed as required by New York law.

Fair Housing Commitment

Rowe Realty & Appraisal, Inc. is committed to full compliance with the Federal Fair Housing Act, the New York State Human Rights Law, and all applicable fair housing requirements. All prospective purchasers are treated consistently without regard to any protected characteristic.

Why We Ask These Questions

Because we exclusively represent sellers, New York law requires us to protect our clients' interests. Information such as proof of funds or mortgage pre-approval may help a seller evaluate competing offers and improve the likelihood of a successful transaction.

Questions?

Questions regarding these Standard Operating Procedures are always welcome.



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Disclaimer: These Standard Operating Procedures are published pursuant to New York Real Property Law §442-h and describe the general business practices of Rowe Realty & Appraisal, Inc. Procedures may be modified when required by law or by the lawful instructions of the seller.